Financial Statements
for the year ended
June 30, 2014
(with summarized comparative
information for the year ended
June 30, 2013)

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### Independent Auditor's Report

To the Board of Directors of LatinoJustice PRLDEF

We have audited the accompanying financial statements of LatinoJustice PRLDEF (the "Organization") which comprise the statements of financial position as of June 30, 2014 and the related statements of activities, cash flows and functional expenses for the year then ended and the related notes to the financial statements.

### Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

### Auditor's Responsibility

Our responsibility is to express an opinion on these financial statements based on our audit. We conducted our audit in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatement. An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audif procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the financial statements. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

### **Opinion**

In our opinion, the financial statements referred to in the first paragraph of the previous page present fairly, in all material respects, the financial position of LatinoJustice PRLDEF as of June 30, 2014 and the results of its activities and its cash flows for the year then ended in accordance with accounting principles generally accepted in the United States of America.

### Report on Summarized Comparative Information

We have previously audited the Organization's 2013 financial statements, and our report dated March 28, 2014 expressed an unmodified opinion on those audited financial statements. In our opinion, the summarized comparative information presented herein as of and for the year ended June 30, 2013, is consistent, in all material respects, with the audited financial statements from which it has been derived.

Condon O'Means Mc Cinty & Donnelly LLP

### **Statements of Financial Position**

### Assets

	Jun	e 30
	2014	2013
Cash and cash equivalents – unrestricted	\$ 557,453	\$ 739,966
Cash and cash equivalents – debt service reserve	78,906	80,052
Cash and cash equivalents – Board-designated		
operating reserve	1,215,034	-
Investments, at fair value	_	306,215
Contributions and accounts receivable, net	986,532	694,278
Prepaid expenses and other	24,504	29,997
Property and equipment, at cost, net	680,929	<u>807,029</u>
Total assets	<u>\$3,543,358</u>	<u>\$2,657,537</u>
Liabilities and Net Assets		
Liabilities		
Accounts payable and accrued expenses	\$ 212,281	\$ 180,514
Unearned revenue	4,700	14,000
Mortgage payable	<u>681,999</u>	<u>829,440</u>
Total liabilities	898,980	1,023,954
Net assets		
Unrestricted		
Operating fund (deficit)	(14,075)	176,641
Board-designated operating reserve	1,215,034	650,000
Total unrestricted	1,200,959	826,641
Temporarily restricted	<u>1,443,419</u>	806,942
Total net assets	2,644,378	1,633,583
Total liabilities and net assets	\$3,543,358	\$2,657,537

(with Summarized Comparative Information for the Year Ended June 30, 2013) For the year ended June 30, 2014 Statements of Activities

			2014			2013
		Unrestricted				
		Board Designated				
	Operating Fund	Operating Reserve	Total	Temporarily Restricted	Total	Total
Support and revenue						
Contributions	\$ 85,082	\$ 1,000,000	\$ 1,085,082	\$ 2,269,421	\$ 3,354,503	\$ 2,123,201
Event revenue, net of direct donor benefits						
of \$89,240 in 2014 and \$123,588 in 2013	357,713	1	357,713	•	357,713	452,994
Legal fees recovered, net	93,106	ı	93,106	1	93,106	118,000
Education fees	71,085	•	71,085	,	71,085	78,045
Rental revenue	81,317	•	81,317	ı	81,317	85,906
Investment return	1,370		1,370	1	1,370	292
Net assets released from restrictions and designations	2,067,910	(434,966)	1,632,944	(1,632,944)	1	i
Total support and revenue	2,757,583	565,034	3,322,617	636,477	3,959,094	2,858,438
Expenses						
Program services						
Litigation	1,544,704	•	1,544,704		1,544,704	1,528,110
Education	386,698	•	386,698	,	386,698	381,264
Communications	293,146	t	293,146	\$	293,146	322,799
Total program services	2,224,548		2,224,548	1	2,224,548	2,232,173
Administrative and general	442,094	,	442,094	1	442,094	326,015
Development	281,657		281,657	de te de	281,657	314,421
Total supporting services	723,751	-	723,751	1	723,751	640,436
Total expenses	2,948,299	1	2,948,299	1	2,948,299	2,872,609
Increase (decrease) in net assets	(190,716)	565,034	374,318	636,477	1,010,795	(14,171)
Net assets beginning of year	176,641	650,000	826,641	806,942	1,633,583	1,647,754
Net assets (deficit), end of year	\$ (14,075)	\$ 1,215,034	\$ 1,200,959	\$ 1,443,419	\$ 2,644,378	\$ 1,633,583

See notes to financial statements.

### **Statements of Cash Flows**

		Ended e 30
	2014	2013
Cash flows from operating activities		
Increase (decrease) in net assets	\$1,010,795	\$ (14,171)
Adjustments to reconcile increase (decrease) in net assets to net cash provided by operating activities		
Depreciation	126,100	126,100
(Increase) decrease in assets		
Contributions and accounts receivable	(292,254)	131,088
Prepaid expenses and other	5,493	7,554
Increase (decrease) in liabilities		
Accounts payable and accrued expenses	31,767	(41,841)
Unearned revenue	(9,300)	1,600
Net cash provided by operating activities	<u>872,601</u>	<u>210,330</u>
Cash flows provided by investing activities		
Net investment activity	306,215	<u>298,346</u>
Cash flows (used in) financing activities Repayment of mortgage payable	(147,441)	(109,618)
	,	,
Net increase in cash and cash equivalents	1,031,375	399,058
Cash and cash equivalents, beginning of year	820,018	420,960
Cash and cash equivalents, end of year	\$1,851,393	<u>\$ 820,018</u>
Consists of:		
Cash and cash equivalents – unrestricted	\$ 557,453	\$ 739,966
Cash and cash equivalents – debt service reserve	78,906	80,052
Cash and cash equivalents – Board-designated	1,215,034	
•	\$1,851,393	<u>\$ 820,018</u>
Supplemental disclosure of cash flow information		
Cash paid for interest	<u>\$ 7,743</u>	\$ 6,770

Statement of Functional Expenses
For the year ended June 30, 2014
(with Summarized Comparative Information for the Year Ended June 30, 2013)

				2014				2013
		Prog	Program services		Support	Supporting services		
					Administrative and			
	Litigation	Education	Communications	Total	General	Development	Total	Total
Salaries and benefits	\$ 1,062,761	\$ 250,368	\$ 221,589	\$ 1,534,718	\$ 319,083	\$ 216,497	\$ 2,070,298	\$ 2,079,623
Occupancy	111,574	21,916	19,924	153,414	25,901	19,924	199,239	130,104
Professional fees	83,594	84,014	14,750	182,358	38,175	14,750	235,283	254,681
Telephone	8,136	1,598	1,453	11,187	1,888	1,453	14,528	24,095
Office expenses	9,513	1,610	1,304	12,427	1,463	1,421	15,311	14,721
Equipment cost	35,103	6,895	6,268	48,266	8,150	6,268	62,684	70,364
Publications	29,504	ı	,	29,504	194	•	29,698	28,861
Expert fees and court costs	100,380	1	,	100,380	•	•	100,380	44,108
Travel, conferences, meetings,								
and other miscellaneous	27,920	2,060	7,732	37,712	20,330	8,036	84.078	49,747
Marketing and cultivation	9,386	1,844	4,994	16,224	3,143	1,959	21,326	41,800
Interest expense	1	1	•	,	7,374		7,374	8,405
Depreciation	66,833	16,393	15,132	98,358	16,393	11,349	126,100	126,100
Total	\$ 1,544,704	\$ 386,698	\$ 293,146	\$ 2,224,548	S 442,094	\$ 281,657	\$ 2,948,299	\$ 2,872,609

See notes to financial statements.

### Notes to Financial Statements June 30, 2014

### Note 1 - Nature of organization

LatinoJustice PRLDEF (the "Organization") is a national civil rights organization. The Organization was founded in 1972 to protect the civil and human rights of Puerto Ricans and the wider Latino community and to ensure their equal protection under the law.

The Organization accomplishes its mission through litigation, education and advocacy programs. The Organization is also involved in non-litigation activities and works in coalitions to tackle the very serious social and economic conditions plaguing Latinos.

### Note 2 - Summary of significant accounting policies

### Net assets

### Unrestricted

- The Operating fund consists of amounts that can be spent at the discretion of the Organization.
- The Board-designated operating reserve was established by action of the Board of Directors during the 2013 fiscal year to provide an internal source of funds for unforeseen situations.

### Temporarily restricted

• Temporarily restricted net assets represent expendable contributions, which are restricted by the donor to a particular program or pertain to future periods. As restrictions are satisfied, temporarily restricted net assets will be reclassified to unrestricted net assets and reported in the financial statements as net assets released from restrictions. At June 30, 2014 and 2013, the balance in temporarily restricted net assets will be used to enhance the programs described in note 1 to the financial statements. On the following pages are the activity in the Organization's temporarily restricted net assets for the years ending June 30, 2014 and 2013.

## Notes to Financial Statements June 30, 2014

# Note 2 - Summary of significant accounting policies (continued)

The activity in the Organization's temporarily restricted net assets for the year ended June 30, 2014 is as follows:	porarily restricted net ass	sets for the year endec	1 June 30, 2014 is as	follows:
	Balance at June 30, 2013	Contributions	Net Assets Released	Balance at June 30, 2014
Ford Capacity Building	\$ 175,000	; <b>↔</b>	\$ (175,000)	
Direct Legal Services (NY Region)	75,000	•	(75,000)	•
Criminal Justice Project	37,500		(37,500)	ŧ
Litigation Advocacy	34,500		(34,500)	1
EQJ Fellow	10,250	30,750	(41,000)	•
Legal Services (NY Region)	7,500	7,500	(15,000)	r
Bickel & Brewer	1	29,449	(29,449)	1
Youth Civic Engagement Network		10,000	(10,000)	•
Education Program LSAT		40,000	(40,000)	•
General Operating Support, 2nd year	162,500	925,000	(625,000)	462,500
Immigrant Justice (GOS)	125,000	150,000	(162,500)	112,500
Voting Rights Project	75,500	325,000	(177,583)	222,917
Immigration Workplace Project	33,192	72,420	(69,402)	36,210
LAW Special Project	15,000	60,000	(15,000)	000'09
Voting Rights Project (SE Region)	1	110,000	(22,000)	88,000
The Scherman Foundation	ı	22,500	1	22,500
Capital campaign – time restricted	1	224,651	(17,950)	206,701
Annual fund - time restricted	ı	230,851	(30,060)	200,791
Other	56,000	31,300	(56,000)	31,300
Total	\$ 806,942	\$ 2,269,421	\$ (1,632,944)	\$ 1,443,419

### Notes to Financial Statements June 30, 2014

# Note 2 - Summary of significant accounting policies (continued)

The activity in the Organization's temporarily restricted net assets for the year ended June 30, 2013 is as follows:

s as ioliows:	Balance at June 30, 2013	. ↔		ŧ	•	•	•	•	1	1	•	•	•	1	•	•	ı	175,000	162,500	125,000	75,500	75,000	37,500	34,500	33,192	15,000	10,250	7,500	56,000	\$ 806,942
aea June 30, 2013 13	Net Assets Released	\$ (125,000)	(112,500)	(75,000)	(59,603)	(29,167)	(29,000)	(10,417)	(655,6)	(7,628)	(4,000)	(3,094)	(2,000)	(63)	(24,500)	(40,000)	(14,900)	(325,000)	(587,500)	(25,000)	(75,500)		(7,500)	(25,500)	(3,018)	•	(30,750)	•	(64,986)	\$ (1,691,185)
issets for the year en	Contributions	i €9	•		3,000	•	1	1	ŀ	ŀ	1		•	1	24,500	40,000	14,900	175,000	325,000	150,000	151,000	75,000	45,000	000,09	36,210	15,000	41,000	7,500	55,886	\$ 1,218,996
nporaruy restricted net a	Balance at June 30, 2012	\$ 125,000	112,500	75,000	56,603	29,167	29,000	10,417	9,559	7,628	4,000	3,094	2,000	63	ı	ı	ı	325,000	425,000	ı	1	1	1	1	1	1	1	1	65,100	\$ 1,279,131
The activity in the Organization's temporarily restricted net assets for the year ended June 50, 2015 is as follows:		Open Society Institute	Four Freedoms	Long Island Latino Immigrant Rights	Hagedorn Latina at Work	Communications Project	Ford Transition Planning	LI Unitarian Universalists NYCT	Bickel & Brewer	Department of State	Immigrants' Rights	Redistricting Project	LSAC Minority Outreach	Youth Civic Engagement Network	B&B Fellow	Education Program LSAT	Voting Rights Project (LI Region)	Ford Capacity Building	General Operating Support, 2nd year	Immigrant Justice (GOS)	Voting Rights Project	Direct Legal Services (NY Region)	Criminal Justice Project	Litigation Advocacy	Immigration Workplace Project	LAW Special Project	EQJ Fellow	Legal Services (NY Region)	Other	Total

### Notes to Financial Statements June 30, 2014

### Note 2 - Summary of significant accounting policies (continued)

### Cash equivalents

The Organization considers highly liquid assets with original maturities of ninety days or less to be cash equivalents.

### Fair value measurements

Accounting principles generally accepted in the United States of America established a fair value hierarchy giving the highest priority to quoted prices in active markets (Level 1) and the lowest priority to unobservable data (Level 3). As of June 30, 2013, the Organization's investments consisted of money market funds, which were classified as Level 1 assets. Their fair values were measured using quoted prices of identical assets in active markets.

### Contributions and accounts receivable

Contributions and accounts receivable consist primarily of unconditional written pledges to donate to the Organization. Contributions and accounts receivable include multi-year pledges for the Organization's Capital Campaign (see note 6) and Annual Fund, as well as other receivables. The Organization expects to collect its contributions and accounts receivable as follows:

	Capital <u>Campaign</u>	Annual <u>Fund</u>	Oher Contributions	Total
2015	\$ 71,528	\$ 52,820	\$ 579,040	\$ 703,388
2016	43,270	49,270	-	92,540
2017	42,020	48,020	-	90,040
2018	42,020	48,020	••	90,040
2019	17,812	13,160		30,972
Sub-total Discount to present value	216,650 9,949	211,290 10,499	579,040	1,006,980 20,448
Discount to present varue	<u></u>	10,77		20,446
Total	<u>\$ 206,701</u>	\$ 200,791	\$ 579,040	<u>\$ 986,532</u>

Contributions due in more than one year have been discounted to their present value using a discount rate of 3.25% as of June 30, 2014.

### Allowance for doubtful accounts

The Organization deems its contributions and accounts receivable to be collectible, and accordingly, an allowance for uncollectible contributions and accounts receivable is not necessary. This estimate is based on management's experience, the aging of the receivables, subsequent receipts and current economic conditions.

### Notes to Financial Statements June 30, 2014

### Note 2 – Summary of significant accounting policies (continued)

### Property and equipment

Property and equipment are recorded at cost. The Organization capitalizes expenditures for property and equipment in excess of a nominal amount with an estimated useful life of greater than one year. Depreciation is computed on the straight-line method over the estimated lives of the assets ranging from 5 to 20 years. The following is a summary of the Organization's property and equipment as of June 30, 2014 and 2013:

	2014	2013
Condominium and improvements	\$2,357,943	\$2,357,943
Furniture, fixtures, equipment and website	682,897	682,897
Legal library	208,239	208,239
Total	3,249,079	3,249,079
Less accumulated depreciation	2,568,150	2,442,050
Net property and equipment	\$ 680,929	\$ 807,029

### Legal fees

In connection with cases decided or settled in the Organization's favor, legal fees may be recovered. Due to uncertainty as to the amount ultimately recoverable and the timing of the recovery, revenue is recognized when the amount is measurable.

### Donated legal services

From time to time, various law firms, including those related to Board members, provide legal services to the Organization on a pro bono basis. Such donated in-kind legal services are essential for the Organization to be able to successfully carry out its mission, including the delivery of critical legal services to protect the civil rights of the Latino community at large. The value of such donated legal services is estimated at \$1,210,685 and \$3,957,819 for the 2014 and 2013 fiscal years, respectively. Since the ultimate beneficiaries of these donated legal services are unrelated third parties and not the Organization, the donated legal fees are not recorded in the accompanying financial statements.

### Functional expenses

The cost of providing various programs and other activities has been summarized on a functional basis. Accordingly, certain costs have been allocated among the programs and supporting services.

### Use of estimates

The preparation of financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect the amounts reported in the financial statements. Actual results could differ from these estimates.

### Notes to Financial Statements June 30, 2014

### Note 2 – Summary of significant accounting policies (continued)

### Credit risk

The Organization's financial instruments that are potentially exposed to concentrations of credit risk consist primarily of cash, cash equivalents and receivables. The Organization places its cash and cash equivalents with what it believes to be quality financial institutions. Generally, the Organization's cash and cash equivalents are insured under provisions of the FDIC; the Organization has not incurred any losses on such accounts to date and as of June 30, 2014 and 2013, there were no uninsured cash and cash equivalent balances. At June 30, 2013, the Organization's investments consisted of money market funds, which are covered under provisions of the SIPC. The Organization's management deems its receivables collectible. Accordingly, the Organization believes no significant concentrations of credit risk exist with respect to its cash, cash equivalents and receivables.

### Concentration of support

A significant portion of the Organization's revenue is received from one donor. Contributions received from this donor totaled approximately 65% of the Organization's total contributions and approximately 54% of the Organization's total revenue for the 2014 fiscal year and approximately 78% of the Organization's total contributions and approximately 58% of the Organization's total revenue for the 2013 fiscal year. A significant decrease in funding from this donor could have a material effect on the Organization's financial statements and could negatively impact the Organization's ability to carry-out its programs.

### Comparative financial information

The statements of activities and functional expenses in the accompanying financial statements include certain prior-year summarized comparative information, in total but not by net asset class or by functional classification, respectively. Therefore, to compare 2014 to 2013 at the net asset class and functional level, the June 30, 2013 financial statements should be read in conjunction with the 2014 statements of activities and functional expenses.

### Subsequent events

The Organization has evaluated events and transactions for potential recognition or disclosure through January 29, 2015, which is the date the financial statements were available to be issued.

### Note 3 – Investments

At June 30, 2013, investments consisted of the following:

		Fair
	Cost	<u>Value</u>
Money market funds	\$ 306,215	\$ 306,215

### Notes to Financial Statements June 30, 2014

### Note 4 – Mortgage payable

In December 2002, the Organization obtained a \$1,500,000 mortgage, which was amended March 23, 2006. Under the amended agreement, the Organization, effective December 2006, is required to make 40 quarterly payments of \$38,796, including interest at the rate of 1% per annum through maturity in September 2016. The agreement is secured by a mortgage on the Organization's property, and the Organization grants a security interest in, all rights, title and interest to certain property of the Organization now owned, or subsequently acquired as outlined in the agreement. In addition, the Organization is required to maintain a certain restricted cash balance and maintain certain debt covenant ratios as outlined in the agreement. During June 2008, the Organization requested, and was granted, a temporary moratorium on principal payments under the mortgage for a two-year period, through September 30, 2010. Beginning September 2010, quarterly principal plus interest payments resumed and will continue through maturity in September 2018.

The following is a schedule of principal payments due on the Organization's long-term debt:

Fiscal Year	_Amount_
2015	\$ 186,385
2016	150,792
2017	152,307
2018	153,835
2019	38,680
Total	\$ 681.999

### Note 5 – Commitments

### Condominium tenant lease

The Organization leases a portion of its condominium unit to a tenant, which is a separate 501(c)(3) non-profit organization. The lease provides a base rent and reimbursement of the tenants' pro-rata share of property taxes. Rental revenue under this agreement totaled \$81,317 and \$85,906 for the years ended June 30, 2014 and 2013, respectively.

### Equipment operating lease

The Organization has an operating lease for office equipment, which expires August 31, 2015. The following is the required annual payments under this lease.

Fiscal Year		_Ar	nount_
2015		\$	19,152
2016		<u></u>	3,192
	Total	\$	22,344

### Notes to Financial Statements June 30, 2014

### Note 5 - Commitments (continued)

### Collective bargaining agreement

The Organization negotiated a collective bargaining agreement with the LatinoJustice PRLDEF Staff Association covering certain of its professional employees, which expires June 30, 2015.

### Note 6 - Board-designated operating reserve

The activity of the Board-designated operating reserve for the 2014 and 2013 fiscal years was as follows:

		_	2014	 2013
Balan	ce, beginning of year	\$	650,000	\$ -
Add:	Contributions		1,000,000	650,000
	Net assets released from restrictions		48,010	
	Sub-total		1,698,010	650,000
Less:	Mortgage principal and interest payments		155,184	_
	Condominium assessment		78,444	-
	Southeast United States expansion program		245,000	_
	Other		4,348	 _
Balan	ce, end of year	\$	1,215,034	\$ 650,000

### Note 7 - Capital campaign

During the 2014 fiscal year, the Organization launched a comprehensive Capital Campaign to raise \$5 million from foundations, individuals and corporations during a two-year active solicitation period. The \$5 million will be raised above and beyond the funds necessary to carry out the Organization's general operations. The funds raised through the Capital Campaign will be in support of three objectives which are, to resource the emerging Southeast Regional Office, to retire the mortgage payable and to increase cash reserves. The Organization retained the services of a fundraising consultant to guide the Board of Directors and staff on a Capital Campaign strategy and the implementation process. Upon successful completion of the Capital Campaign, which is projected to be November 30, 2015, the funds raised will be utilized upon receipt in support of the three objectives summarized above.

### Note 8 – Tax status

The Organization is exempt from Federal income taxes under Section 501(c)(3) of the Internal Revenue Code (the "Code"). In addition, the Organization has been determined to be a publicly supported organization and not a private foundation under the meaning of Section 509(a) of the Code. As of June 30, 2014, no amounts have been recognized for tax benefits resulting from uncertain income tax positions. The Organization's tax returns for the 2011 fiscal year and forward are subject to the usual review by the appropriate authorities.